

The Economic Cost of Food Monopolies:

The Hog Bosses

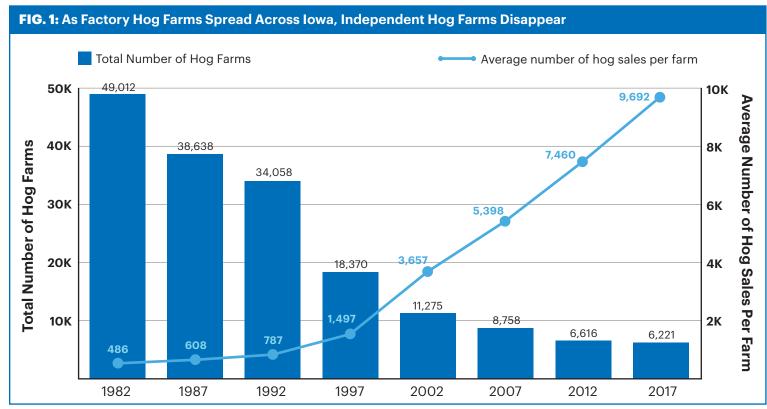
The corporate hog takeover of Iowa's rural landscape has wreaked severe economic and environmental damage. Iowa lost nearly 90 percent of its hog farms between 1982 and 2017, as factory farms squeezed out smaller, family-scale operations (see Figure 1).¹ Farmers are earning less (in today's dollars) per pound of pork produced, while processors and retailers capture more profit.² Meanwhile, factory hog farms pollute Iowa's waterways and contribute to climate change.

Decades of research ties factory farm growth with economic and social decline in rural communities, in large part because wealth is funneled out of the local economy and into the pockets of agribusinesses.³ We tested this theory by comparing the economic welfare of Iowa counties with the most hog sales and largest farms, against those with fewer sales and smaller farms. (See the

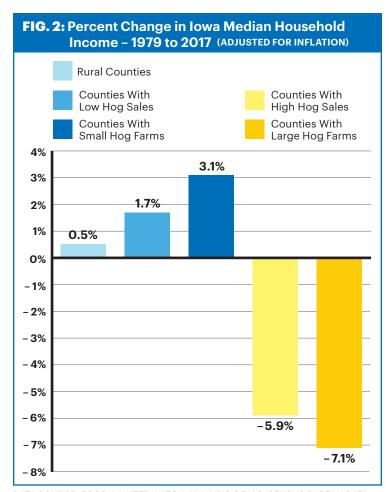
Methodology section in the full report for more details.⁴) We found that counties with greater factory farm development scored poorer across numerous economic and social indicators. They even performed worse than lowa's less densely populated counties, suggesting that the effects are not due to ruralness alone.

Hog Farms Did Not Bring Prosperity to Rural Iowa

Real median household income among counties with high hog sales and large farms declined by between 6 and 7 percent from 1979 to 2017 (see Figure 2 on page 2). In contrast, it increased slightly within counties with fewer sales and smaller farms, and even in rural counties. These findings suggest that any profits from factory hog expansion are not evenly shared across households living in counties with the most hog production — even though these counties collectively increased their hog production three-fold.



DATA SOURCE: U.S. DEPARTMENT OF AGRICULTURE

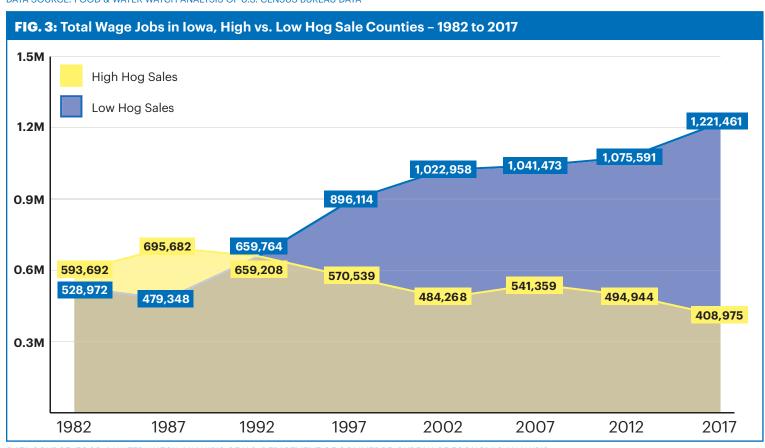


The factory farm industry likes to claim that its industrial model creates jobs — and it likes to stoke fears about job losses in order to oppose regulation.⁵ However, the data do not support this. Instead, the rise of lowa's factory farms coincided with significant job losses both on and off the farm (see Figure 3). Most revealing, job losses among top hog-producing counties exceeded the state average — and were even higher than among rural counties.

Factory farms have cascading impacts on all sectors of the local economy. Larger farms make fewer local purchases, reducing the "multiplier effect" of wealth circulating in a local economy. While Iowa experienced an estimated 2 percent decline in total retail businesses between 1982 and 2017, the counties with high hog sales and large farms saw extreme declines — 40 percent and 33 percent, respectively. This decline was even more severe than in Iowa's most rural counties. Counties with low hog sales and small farms, in contrast, saw doubledigit growth in retail businesses.

Iowa's total population grew 8 percent from 1982 to 2017. However, counties with high hog sales and large farms saw their populations decrease by 44 percent and 36

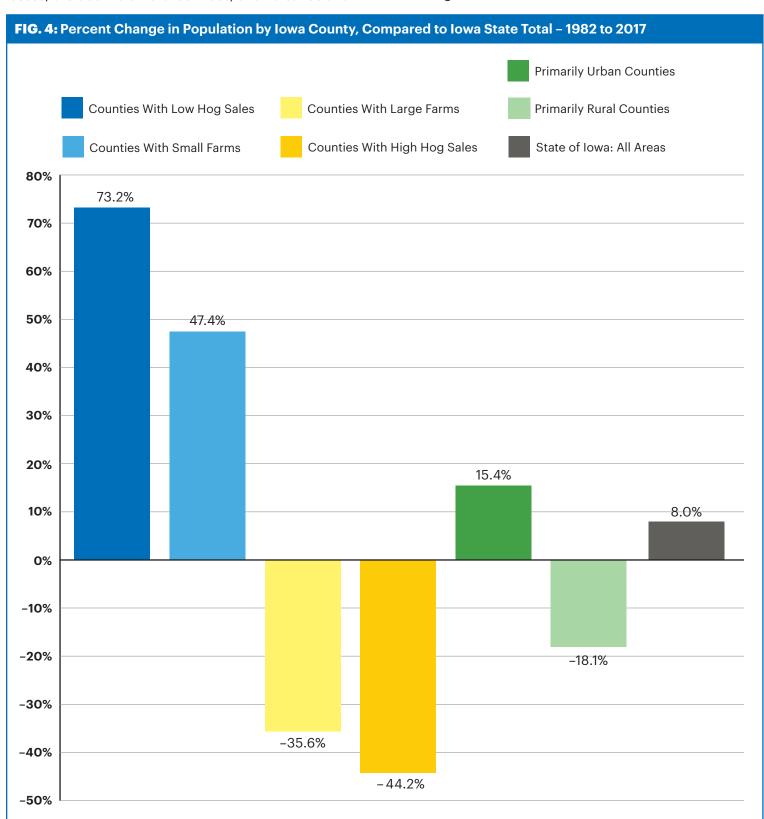
DATA SOURCE: FOOD & WATER WATCH ANALYSIS OF U.S. CENSUS BUREAU DATA



DATA SOURCE: FOOD & WATER WATCH ANALYSIS OF U.S. DEPARTMENT OF COMMERCE, BUREAU OF ECONOMIC ANALYSIS

percent, respectively — at least twice the rate of Iowa's most rural counties (see Figure 4). In contrast, the populations of counties with low hog sales and small hog farms boomed 73 percent and 47 percent, respectively. Job losses, the decline of rural services, and nuisance and

public health concerns from nearby factory farms could all play a role in this population loss and deserve greater scrutiny. Population declines can have cascading effects on communities, including reduced retail demand and declining tax bases.⁷



DATA SOURCE: FOOD & WATER WATCH ANALYSIS OF U.S. CENSUS BUREAU

The Rise of the Hog Bosses

These changes occurred over a period of extreme corporate consolidation of the agricultural industry, especially among meat and poultry processors. Over the past 40 years, the market share of the top four pork processors doubled (see Figure 5).8 Concentration at the local level can be even more extreme. For instance,

between 2004 and 2011, the top four firms slaughtered 9 out of 10 Iowa hogs.⁹

Extreme market power gives corporations greater leverage to dictate farm prices and practices. This includes putting pressure on farmers to expand their herd sizes, as large corporations prefer to bargain with a few very large farms rather than numerous family-scale ones. It also enables them to extract more and more profit from the supply chain. Nationally, farmers earn \$2 less per pound of pork (in today's dollars) than in 1982. But we're paying

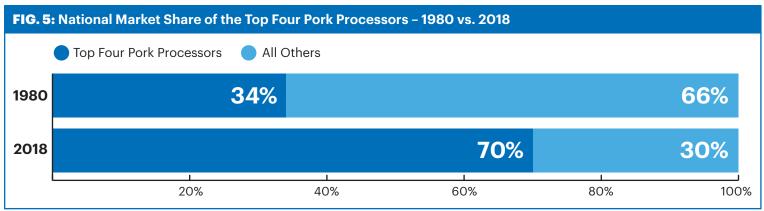
only around \$1 less per pound at the grocery checkout; pork processors and retailers are capturing the other dollar (see Figure 6).¹⁰

Conclusion and Recommendations

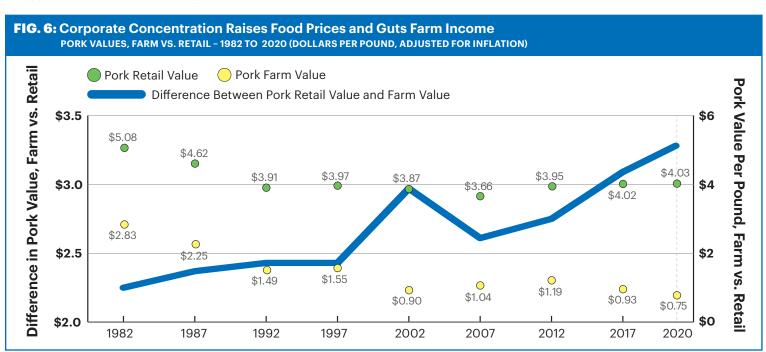
Corporate consolidation is at the heart of our food system's dysfunction. Lax attitudes toward antitrust, embraced by administrations from both political parties, created space for a handful of powerful corporations to amass power over each step of the food supply chain. The problem is too big for any single farmer or eater to solve; we need our elected leaders to stand up against corporate power.

Food & Water Watch recommends:

 Banning new and expanding factory farms, and helping to transition existing farms into sustainable operations.
Sample legislation has been introduced in both the lowa legislature and the U.S. Congress;¹¹



DATA SOURCE: U.S. DEPARTMENT OF AGRICULTURE



DATA SOURCE: FOOD & WATER WATCH ANALYSIS OF U.S. DEPARTMENT OF AGRICULTURE DATA

- Halting agribusiness mega-mergers and breaking up existing monopolies, through legislation like the Food and Agribusiness Merger Moratorium and Antitrust Review Act;¹²
- Restoring supply management in the next Farm Bill to boost farm income and stop the flow of artificially cheap grains to factory farms; and
- Reforming rather than removing the current farm safety net, by requiring participants in federal programs like crop insurance to implement organic

regenerative practices, and banning factory farms from receiving public funding from conservation funding and guaranteed loans.

Agribusinesses spend hundreds of millions of dollars lobbying each year for the current agricultural system that serves their corporate interests. We must elect leaders who are willing to stand up to these hog bosses and other agribusinesses. Only then can we reshape our food system so that it works for all farmers, food chain workers, and eaters.

Endnotes

- 1 Food & Water Watch (FWW) analysis of U.S. Department of Agriculture (USDA). National Agricultural Statistics Service. Quick Stats. Available at https://quickstats.nass.usda.gov. Accessed February 2021.
- 2 FWW analysis of USDA. Economic Research Service (ERS). "Pork values and spreads." Available at https://www.ers.usda.gov/dataproducts/meat-price-spreads. Accessed August 2021.
- 3 Lobao, Linda and Curtis W. Stofferahn. "The community effects of industrialized farming: Social science research and challenges to corporate farming laws." Agriculture and Human Values. Vol. 25, Iss. 2. June 2008 at 220 to 221 and 225; Durrenberger, E. Paul and Kendall M. Thu. "The expansion of large scale hog farming in Iowa: The applicability of Goldschmidt's findings fifty years later." Human Organization. Vol. 55, No. 4. Winter 1996 at 411 to 412; Lyson, Thomas A. and Rick Welsh. "Agricultural industrialization, anticorporate farming laws, and rural community welfare." Environment and Planning A: Economy and Space. Vol. 37, Iss. 8. August 1, 2005 at 1487 to 1488.
- 4 FWW. "The Economic Cost of Food Monopolies: The Hog Bosses." April 2022 at methodology.
- 5 National Pork Producers Council (NPPC). "Pork facts." Available at https://nppc.org/pork-facts. Accessed November 2021 and on file with FWW; NPPC. [Press release]. "New economic impact study on livestock rule means rural job losses & higher meat prices." October 21, 2010.
- 6 Andrews, David and Timothy J. Kautza. Pew Commission on Industrial Farm Animal Production. "Impact of Industrial Farm Animal Production on Rural Communities." 2008 at v to vi; Donham, Kelley J. et al. "Community health and socioeconomic issues surrounding concentrated animal feeding operations." Environmental Health Perspectives. Vol. 115, No. 2. February 2007 at 317; Foltz, Jeremy D. et al. "Do purchasing patterns differ between large and small dairy farms?

- Econometric evidence from three Wisconsin communities." Agricultural and Resource Economics Review. Vol. 31, No. 1. April 2002 at 37; Swenson, Dave. Iowa State University and University of Iowa. Prepared for Niman Ranch. "The Economic Contribution of Niman Ranch Hog Production in Iowa." March 2021 at 9; Kelsey, Timothy W. et al. Pennsylvania State University. College of Agricultural Sciences. "Not Inconsequential: The Economic Effect of Small Farms in Pennsylvania, 2017." 2021 at 5 to 9.
- 7 McGranahan, David et al. USDA ERS. "Nonmetropolitan Outmigration Counties." Economic Research Report No. 107. November 2010 at 2.
- 8 USDA. Grain Inspection, Packers and Stockyards Administration. "2008 Annual Report." March 1, 2009 at 46; USDA. Agricultural Marketing Service. "Packers and Stockyards Division: Annual Report 2019." August 2020 at 9.
- Sexton, Richard. "Market power, misconceptions, and modern agricultural markets." American Journal of Agricultural Economics. Vol. 95, Iss. 2. January 2013 at 2; FWW analysis of National Pork Board. "Pork Facts: The Pork Industry at a Glance." 2009-2012.
- 10 USDA ERS. "Pork values and spreads." Available at https://www.ers. usda.gov/data-products/meat-price-spreads. Accessed August 2021.
- 11 Cadloff, Emily Baron. "Iowa representative pushing to ban new factory farms." Modern Farmer. February 10, 2022; S. 3221. 116th Cong. (2019).
- 12 S. 1596. 116th Cong. (2019).
- 13 Ayazi, Hossein and Elsadig Elsheikh. Haas Institute for a Fair and Inclusive Society. "The US Farm Bill: Corporate Power and Structural Racism in the United States Food System." October 2015 at 15; Open Secrets. "Sector profile: Agribusiness." Available at https://www.opensecrets.org/federal-lobbying/sectors/summary?id=A. Accessed December 2021 and on file with FWW.

